

## State of Kansas Business Recruitment Results - FY 2013

Company	Community	Jobs	Retained Jobs	Capital Inv (Mil)	Project Type	Target Market	Operations
FAIL-SAFE Product Protection, Inc.	Lenexa	10		\$295,000	Expansion	Office	Extended warranty products
LEI Riverview, LLC	Hollenberg	10		\$3,200,000	Expansion	Ag	Swine production company
Jack Stack World Class, LLC	Overland Park	10		\$1,830,000	New	Logistics/Distribution	Distribution of barbecue products
Peninsula Distribution Group, LLC	Leawood	10		\$795,000	Relocation - Out of State	Office	Headquarters
Oklahoma Coring & Cutting, Inc.	Wichita	12		\$660,000	New	Manufacturing	Concrete sawing, coring and cutting
Assured Vehicle Protection, Inc.	Overland Park	13		\$656,000	Relocation - Out of State	Office	Claims administration and accounting for vehicle warranties
Erise IP PA	Overland Park	15		\$1,300,000	New	Prof Services	Law firm for intellectual property litigation
Source, Inc.	Shawnee	16	8	\$870,000	Expansion/Retention	Office	Wireless sales, integration and distributor
Veterinary Biomedical Research	Manhattan	18		\$5,000,000	New	BioScience	Consulting and research services for veterinary and food animal industry
RED Development, LLC	Overland Park	18		\$1,184,000	Relocation - Out of State	Office	Real estate administration office
DaVita	Overland Park	20		\$3,130,000	New	Health Care	Kidney dialysis center
Ascension Insurance, Inc.	Overland Park	20		\$3,410,000	Relocation - Out of State	Office	Corporate headquarters
Visitor and Community Television, Inc.	Overland Park	24		\$304,000	New	Office	Communication software developer
Meara Welch Browne, P.C.	Leawood	28		\$1,810,000	New	Prof Services	CPA firm and business consulting
Data Locker Inc.	Overland Park	29		\$662,000	Expansion	Manufacturing	Manufacturer of IT security products
The Purple Guys	Kansas City	29		\$641,000	Relocation - Out of State	Office	IT and network support
Telemark, Inc.	Kansas City	34		\$160,000	New	Office	Management services for Excel Linen Supply
Health Outcomes Sciences	Overland Park	37		\$1,082,000	New	Office	Software company for personalized health care models
NIC USA, Inc.	Olathe	37		\$2,657,000	Expansion	Office	Data processing and hosting
Selco, Inc. dba Motorville	Lenexa	38	24	\$2,155,000	Expansion/Retention	Logistics/Dist	Wholesale distributor of motor vehicle parts
Group 1 Automotive, Inc.	Merriam	38		\$4,273,828	New	Manufacturing	Collision repair on autos
American Box and Tape Company	Overland Park	40	23	\$1,377,160	Expansion/Retention	Manufacturing	Manufacturer of corrugated boxes
Corner Stone Insurance Group, LLC	Overland Park	44		\$868,500	New	Prof Services	Property and casualty, bonding and benefits brokerage firm
NIC Solutions, LLC	Olathe	46		\$280,000	Expansion	Office	Data processing and hosting
Saint Paul School of Theology	Overland Park	50		\$2,295,000	Relocation - Out of State	Office	Headquarters
Sur-Tec Incorporated	Shawnee	53	5	\$895,000	Expansion/Retention	Office	Intelligence systems developer for US Government
The Gerson Companies	Olathe	62		\$3,200,000	Relocation - Out of State	Logistics/Distribution	Distribution and light manufacturing of seasonal items
Clarence M. Kelley and Associates	Shawnee	62	44		Expansion	Prof Services	Professional security consultancy and physical security company
Catapult International, LLC	Lenexa	65		\$1,354,000	Expansion	Office	Shipment of products via web-based system
Combat Brands, LLC	Lenexa	65		\$1,643,000	New	Logistics/Distribution	Manufacturer and distributor of licensed fighting gear and apparel
DaVinci Roofscapes, LLC/Mid Central States	Lenexa	65	49	\$10,000,000	Relocation - In State	Manufacturing	Provider of durable synthetic slate and shake tile roofing
Epiq Systems, Inc.	Kansas City	80		\$7,600,000	Expansion	Office	Integrated technology products and services for legal profession
SynTech Research Laboratory Services, LLC	Stillwell	89		\$3,780,000	Relocation - Out of State	BioScience	Contract research organization (CRO)
Jake's Fireworks, Inc.	Pittsburg	97	82	\$2,530,000	Expansion/Retention	Logistics/Distribution	Wholesale distribution of fireworks
Zillner Marketing Communications, Inc.	Lenexa	98	58	\$3,104,000	Expansion/Retention	Office	Headquarters
Xenometrics, LLC	Stillwell	100	68	\$4,300,000	Retention	Bioscience	Scientific research services supporting pharmaceutical, agrochemical medical device and animal health industry
Xpressrate	Lenexa	109		\$1,184,000	Start-Up	Office	Rate procurement for shipping

Mediware Information Systems, Inc.	Lenexa	118	58	\$2,625,000	Expansion/Retention	Office	Headquarters
Excel Linen Supply	Kansas City	132		\$8,000,000	New	Office	Laundry, uniform and linen rental
Mazuma Credit Union	Overland Park	147		\$19,816,000	New	Office	Headquarters
Alexander Open Systems	Overland Park	157	122	\$5,851,640	Expansion/Retention	Office	IT system design and integration
ELM Services, LLC	Overland Park	183	15	\$848,000	Expansion/Retention	Office	Mortgage servicing consulting
Xpedx	Edwardsville	201	176	\$11,984,536	Expansion/Retention	Logistics/Distribution	Warehousing/distribution and fulfillment center
Eluminate Health	Leawood	201		\$4,020,610	Start-Up	Office	Healthcare software company
BRR Architecture, Inc	Merriam	235	168	\$7,780,000	Expansion/Retention	Prof Services	Architectural Firm
E.C. Manufacturing, LLC	Shawnee	252		\$6,095,000	Start-Up	Manufacturing	Contract manufacturing and assembly of electronic components
Hostess Brands, LLC	Emporia	400		\$60,050,000	New	Manufacturing	Food manufacturing
GTM Sportswear	Manhattan	638		\$16,835,000	Expansion	Manufacturing	Manufacturer and sales of team sports apparel
ARY, Inc.	Overland Park	10		\$781,704	New	Manufacturing	
Mid-America Kidney Stone Association	Leawood	17		\$2,786,200	Relocation - Out of State	Office	Association for Mid-America Kidney Association
SKF Sealing Solutions	Seneca	25		\$2,507,000	Expansion	Manufacturing	Manufacturer of molded rubber seals
Jack Henry & Associates, Inc.	Lenexa	30		\$4,150,000	Expansion	Prof Services	Software development, sales, support and services related to the banking industry
Tria Health LLC	Overland Park	46	15	\$1,778,448	Expansion/Retention	Office	Drug therapy management and consultative pharmacy services
Pella Products of Kansas City	Lenexa	50	11	\$4,073,450	New	Logistics/Distribution	Regional headquarters/distributor of products
ProPharma Group, Inc.	Overland Park	52	30	\$3,444,000	Expansion/Retention	BioScience	Headquarters and back-office functions
Walsworth Publishing Company	Overland Park	54		\$5,904,000	New	Manufacturing	Administrative and sales for printing company
Focus Printing Group, Inc.	Lenexa	70		\$6,300,000	New	Manufacturing	Manufacturer and distribution of graphics
Accelerated Vision Group	Overland Park	72	12	\$3,200,000	Expansion/Retention	Office	Headquarters
Arrow Forklift Parts Inc	Lenexa	83		\$5,677,000	New	Manufacturing	Distribution of attachments for material handling, construction and agricultural equipment
SpecChem	Kansas City	90	30	\$1,840,000	Expansion/Retention	Adv Manuf	Manufacturer of chemicals for concrete industry
LockPath, Inc.	Overland Park	94	0	\$2,116,000	Expansion/Retention	Prof Services	Software development, sales, engineering and customer services
MedTrak Services	Overland Park	97	75	\$3,074,834	Expansion/Retention	Prof Services	Pharmacy benefit management company
Murphy-Hoffman Company (MHC)	Leawood	102		\$5,684,000	New	Office	Headquarters
Hantover, Inc.	Overland Park	120		\$3,300,000	New	Office	Headquarters
ServiceLink/Fidelity Management	Overland Park	130		\$2,850,000	New	Prof Services	Origination services for financial lending
Bayer Corporation	Shawnee	158		\$44,200,000	Expansion/Retention	BioScience	Animal pharmaceutical manufacturing
JMA Information Technology, Inc.	Lenexa	165		\$1,562,000	Expansion	Prof Services	Network routing and switching configuration facility
D.H. Pace Company	Olathe	281		\$14,000,000	New	Office	Headquarters and sale, installation, repair and maintenance of commercial and residential door and door related products
SelectQuote Insurance Services	Leawood	290		\$7,800,000	New	Office	Administrative services center
Staples Promotional Products	Overland Park	324	280	\$9,200,000	Expansion/Retention	Office	Headquarters
Coventry	Overland Park	333		\$16,411,952	New	Prof Services	Health insurance benefit provider
TruHome Solutions	Lenexa	540	140	\$8,740,000	Expansion/Retention	Office	Origination services for mortgage lending
Zurich American Insurance Company	Overland Park	652	586	\$11,470,000	Expansion/Retention	Prof Services	Insurance
RTS Administrative Service Inc.	Overland Park	668	268	\$21,350,000	Expansion/Retention	Prof Services	Brokerage services and receivables financing for transportation industry
Exide Technologies	Kansas City	10		\$6,000,000	Expansion	Adv Manuf	Battery manufacturing
Progress Rail Services Corporation	Parsons	20		\$1,950,000	New	Manufacturing	Railcar repair, storage and switching services
Missouri Kansas Supply Co., Inc.	Kansas City	34		\$3,168,408	New	Logistics/Distribution	Industrial pipe, valve and automation sales
Monoflo International	Ottawa	61		\$4,950,000	New	Manufacturing	Manufacturer of plastic pallets
Landis+Gyr	Lenexa	81	49	\$5,150,000	New/Retention	Prof Services	Network Operations Center

Advanced Manufacturing and Power Systems	Hays	105		\$340,000	New	Energy	Marketing and fulfillment for environmental upgrade of diesel systems
Philadelphia Insurance Companies	Leawood	197		\$4,495,000	New	Prof Services	National center for claims, underwriting and sales
Starwood Hotels and Resorts	Wichita	955		\$4,917,400	New	Prof Services	Customer service center
Vitran	Kansas City	17		\$4,528,000	International	Logistics/Distribution	Logistics/distribution center
Parnell Inc.	Overland Park	14		\$2,000,000	International	BioScience	Australian bioscience company
Project Castle	Lenexa	15		\$2,399,000	International	Logistics/Distribution	Distribution and converting facility for polyolefin shrink film
WDS	Overland Park	52		\$2,800,000	International	Office	Support services for major wireless providers
Posim LLC	Overland Park	23		\$1,267,000	Expansion	Office	Custom computer programming services
Blizzard Energy Corporation	Great Bend	25		\$3,500,000	New	Energy	Conversion of tires into fuel
Adams Cable Equipment Inc.	Lenexa	110	40	\$3,200,000	Expansion	Manufacturing	
NetApp, Inc	Wichita	418		\$86,000,000	Expansion	Office	Customer service center operation
Perceptive Software, Inc.	Lenexa	1,347	601	\$33,460,000	New/Expansion/Retention	Prof Services	Software development
Farm Journal Corporation	Mission	13		\$686,000	New	Office	Magazine publication in agriculture industry
Hanson Professional Services Inc.	Overland Park	20		\$1,039,000	New	Prof Services	Engineering, planning, surveying, and consulting services
The Climate Corporation	Leawood	34		\$918,168	New	Office	Insurance
Telamon Corporation	Kansas City	35		\$1,045,600	New	Prof Services	Assembly, installation and maintenance of telecommunications equipment
ElDorado National Kansas, Inc.	Salina	36		\$3,900,000	Expansion	Manufacturing	Manufacturer of luxury busses and mobility vans
Crown Equipment Corporation	Lenexa	60		\$2,051,688	New	Office	Sales/services center for forklifts
McCarthy Building Companies Inc.	Leawood	100		\$1,074,000	New	Office	Management office
Project Marten	Edwardsville	224	124	\$5,705,000	Expansion	Logistics/Distribution	
Ventra Kansas LLC	Kansas City	250		\$39,000,000	New	Manufacturing	GM supplier - plastic products
General Motors LLC	Kansas City	3,700	3,700	\$651,038,560	Expansion/Retention	Manufacturing	Automotive assembly and stamping operations - paint booth
		<b>16,764</b>	<b>6,861</b>	<b>\$1,295,174,686</b>			